

Team RISE New Partner Fast Start

Page 1, complete this in the first 15 to 20 minute Fast Start call

Non-negotiable goal, help the new partner earn money within the next 48 hours.

Partner name	Sponsor	Date

1 Why did you join?

Sponsor prompt: what would the extra income do for them and why does that matter emotionally?

2 Money goal and bigger goal

Sponsor prompt: agree the first 30-day target. Explain that £1,500 to £3,000 in month one is possible when the Fast Start is followed. Team Leader is the bigger goal beyond that.

My 30-day target is £

What that money would do for me

3 First people to speak to

Sponsor prompt: help them identify 3 to 5 easy warm contacts. Include homeowners where possible so we can get quick money in the bank and build belief.

Name	Homeowner	Best way to contact
1.		
2.		
3.		
4.		
5.		

4 Today's action

Sponsor prompt: use the simple invitation on page 2. The goal is to book conversations, not to sound perfect.

I will contact these people by:

My time to do it is:

Done

5 Supported appointments and admin

Sponsor prompt: book the first supported appointments inside the next 48 hours, briefly explain "watch, present, lead", agree the contact frequency, finish Getting Started training within 24 hours, set up WhatsApp "PowerPod"

Best availability in the next 48 hours:

Best time for daily contact:

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Page 2, simple invitation and extra names

Use this straight after page 1. Keep the focus on booking conversations and supported appointments.

Simple invitation

Personalise it, keep it human and use it by phone, text or voice note.

Hi [Name], hope you're well. Quick favour if that's okay. I've started something new and I need a bit of help with my training. I just need 20 minutes or so to show a few people what I'm doing. Would you be up for helping me out and it could benefit you too?

If they say yes

Brilliant, thank you. How soon could we jump on a quick call?

If they ask what it is, or say send me the info

It's about showing people how to save and earn money, but it's best if I show you on the computer so I don't get it wrong. How soon can we jump on and I'll show you properly?

Extra names and activity

Write more names down straight after the Fast Start. Keep going until you have 15 to 20 warm contacts.

Name	Homeowner	Contacted when	Outcome or appointment booked
6.			
7.			
8.			
9.			
10.			
11.			
12.			
13.			
14.			
15.			
16.			
17.			
18.			
19.			
20.			

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Page 3, sponsor guide

Sponsor guide only. Do not try to cover this whole page in the first meeting.

First meeting flow, 15 to 20 minutes

Step	Main focus	What to do
1	Set the tone	Open with the non-negotiable goal, help them earn money within 48 hours.
2	Why they joined	Get the emotional reason, not just the logic. Keep asking what the money changes for them.
3	Money goal	Agree the first 30-day target. Explain that £1,500 to £3,000 is possible in month one when the Fast Start is followed.
4	Bigger goal	Position Team Leader simply. Mention the first 6 customers as the early priority milestone on the way.
5	First names	Help them choose 3 to 5 easy warm contacts. Include homeowners where possible for quick money and early belief.
6	Invitation and action	Use the script on page 2, personalise it and agree when they will do the calls or messages that day.
7	Supported appointments	Book the first supported appointments inside 48 hours and explain watch, present, lead briefly.
8	Finish admin	Agree daily phone contact where appropriate, set up the PowerPod and make sure Getting Started training is done within 24 hours.

Week one follow-up plan

Timing	Main focus	What to do
Day 1	Fast Start and immediate action	Get page 1 done, add more names, send invitations, book and ideally do the first supported appointments and mention Getting Started training.
Day 2	Check movement	Call them. Coach on replies, keep the money link central and make sure appointments are still moving forward.
Days 3 to 4	More activity	Build the list, keep conversations going and continue to support the first appointments. Keep the focus on quick wins, not perfect wording.
Days 5 to 7	Belief and rhythm	Keep contact going. Once activity is underway, plug them into the next Team RISE Zoom and live events.
Day 7 review	Reset the next target	Review appointments, customers, confidence and momentum. Map the next simple plan and reinforce the path to first 6 customers and then Team Leader.